



Version Details

CRM Version	CRM Mini Integrated with IndiaMart
Licenses provided	3 user Licenses
Cost in Indian Rupees	(One Time Cost) Please call for Prices
Scope for Upgrading	100% migration to Professional Version without data loss

Features available in Mini Integrated with IndiaMart Version

Administration	<ol style="list-style-type: none"> 1. Password Management 2. Global Settings (Time/GST/Currency) 3. Automatic Reminder Generation
System Configuration	<ol style="list-style-type: none"> 1. Customer Development <ol style="list-style-type: none"> 1.1. New Customer[s] from IndiaMart Leads get created automatically in this database 2. Supplier Development 3. Product Development <ol style="list-style-type: none"> 3.1. New Product[s] from IndiaMart Leads get created automatically in this database 4. Employee Development 5. Agent Development
Business Development	<ol style="list-style-type: none"> 1. New Customer Enquiry Form 2. Enquiry Follow-ups & Order Processing <ol style="list-style-type: none"> 2.1. New Leads from IndiaMart get automatically entered in this Customer Enquiry Form reducing data entry errors by 100% 3. Request for Quotations from different manufacturers

Data Explorer	<ol style="list-style-type: none"> 1. Customer Enquiry Explorer <ul style="list-style-type: none"> 1.1. New Leads from IndiaMart get listed in this explorer automatically no sooner they are automatically entered in the Customer Enquiry Form 2. Marketing Executive Performance Explorer 3. Buyer Explorer 4. Seller Explorer 5. Product Explorer 6. Reminder Explorer 7. Seller RFQ Explorer 8. Geographic Explorer (For GST Compliance Setup)
Detailed Reports	<ol style="list-style-type: none"> 1. Business Development by Date 2. Business Development by Buyer 3. Business Development by Seller 4. Business Development by Product 5. Business Development by Marketing

Scope for Internal Workflow Upgrade

Options for Upgrade	<ol style="list-style-type: none"> 1. Option to Request for Cost from Sourcing & Procurement Team 2. Option to Request for Sample from Sample Department 3. Option to Request for COA from QA/QC Lab
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Technology Details

Windows O/System	Windows 7 & Win 10 Recommended
MAC O/System	Can run using Windows Parallel or Boot Camped on a MACBOOK
Front-End / Back-End	Microsoft Access Version 2010 and above
MS-Office Integration	Tightly Integrated with MS-Outlook Version 2010 and above
Software Customization options	Software Engineers from Aqantas will only customize the Customer Offer which you will be sending across to your Customers. For advanced customization we would advice you to buy the CRM Professional Version where the customization will be based upon the New business features or processes which you plan to introduce into the software. The customization will be implemented using the MSF (Microsoft Solutions Framework) Process Model methodology

Support Details

FREE DEMO	<ul style="list-style-type: none"> • Free Demo at your office within Mumbai City Limits • During Lockdowns demo's will be On SKYPE/ANYDESK/Connectwise • For New Zealand customer demo between NZT 1pm to 6pm • For Other countries please confirm demo timings via info@aqantassoftware.net as per IST
After Sales Support	<ul style="list-style-type: none"> • Online support either on Skype, Team Viewer or Any Desk • For serious issues or new requirements our personnel will visit your office in person

AMC Details

Firefighting AMC	<ul style="list-style-type: none">• Call for details
Development AMC	<ul style="list-style-type: none">• Call for details
ADHOC AMC	<ul style="list-style-type: none">• We are also offering you an ADHOC method of payment whenever there is a requirement to modify the software as per your changing business process. This helps you pay for only what's required as you go

Contact Details

	<h3>Contacts</h3> <ul style="list-style-type: none">• For Free Demo : info@aqantassoftware.net• For Purchase : marketing@aqantassoftware.net• For Support : support@aqantassoftware.net <p>India-Mumbai Mobile : +91-9773008786 New Zealand-Auckland Mobile : +64 099308723 Website : www.aqantassoftware.net SKYPE ID : manishbatola</p>
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